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## *BUSINESS OPPORTUNITIES FROM ISRAEL*

*June 2021*

Greetings from the Federation of Israeli Chambers of Commerce!

As part of our efforts to promote business matchmaking for Israeli companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

Companies who find these offers relevant to them may contact us directly and approach Ms. Yonat Keren: [chamber@chamber.org.il](mailto:chamber@chamber.org.il)

We invite you and your members to send us business offers to publish them on our website business opportunity system.

To post an offer, please [click here](#)

Thank you in advance for your cooperation.

Offer No.	Interested in	Subject
123747	Export	Cashless, telemetry, management, monitoring and business intelligence (BI) products for the vending and unattended retail industries
124017	Export	Systems for Testing Antennas in Various Segments, including the Aviation, Automotive, Industrial Industries, Security and Cellular
124016	Export	Hydroponic Cultivation, Agricultural Products and Gardening
123738	Import	Sanitary Ware: Taps, Kitchen Sinks, WC Pans, WC Seats, Shower Accessories
123744	Import	Gynecology Fertility Labor Room
124019	Import/ Representation	Dental equipment and peripheral equipment
124020	Import	Prune Juice, Cranberry Nectar, Apple Sauce
124021	Services	Guidance Regulation, Food Consulting, Optimization, Marketing Strategy Advice, Product Development, Packaging improvements. Production Planning, Import Guidance and Business Licensing

## EXPORT

Company Name	<a href="#">NYAX Ltd.</a> (74393)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.nayax.com">www.nayax.com</a>
Year of Establishment	2005
No. of Employees	400
<i>Offer No.</i>	123747
Summary of offer	Cashless, telemetry, management, monitoring and business intelligence (BI) products for the vending and unattended retail industries
<u>Description of Offer</u>  <p>We are a global fintech company, specializing in payments and M2M communication, and the leading provider of cashless payment devices, telemetry, remote management and BI solutions.</p> <p>Our company produces proprietary software and hardware, providing operators with a complete service, including SIM cards, connectivity, credit card clearing, marketing tools and software for remotely managing vending machines or other unattended businesses.</p> <p>We operate in more than 70 countries and processes over 50 million transactions a month that are transmitted to it over 350,000 endpoints worldwide, and is an independent hardware and software manufacturer and works with over 70 financial institutions in Israel and around the world, including banks, clearing companies, digital wallets and more.</p> <p>We work with varied verticals and interface with most of the vending machines in the world, including:</p> <ul style="list-style-type: none"> <li>• Automatic food machines (B&amp;F) and not automatic (toys).</li> <li>• Massage chairs</li> <li>• Coffee and ice cream machines</li> <li>• washing machines</li> <li>• Lockers</li> <li>• Kiosks</li> <li>• EV chargers</li> </ul>	
Potential Partners	Financial institutions/Acquiring Services Providers. Vending Importers.
Target Countries	Worldwide

Company Name	<a href="#">SB PRO Import Ltd.</a> (72674)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.hydrostar.co.il">www.hydrostar.co.il</a>
Year of Establishment	2017
No. of Employees	15
Offer No.	124016
Summary of offer	<i>Hydroponic Cultivation, Agricultural Products and Gardening</i>
<p><u>Description of Offer</u></p> <p>We are active in the fields of hydroponic cultivation, agricultural products and gardening.</p> <p>We manufacture, import and distribute the following products: lighting fixtures, bulbs, chokes, fertilizers, plastics, tents, processing machines, oil extraction machines, and a wide variety of other auxiliary products for the field.</p> <p>Our specialty is in home growing and that is because the goal we have set for ourselves is that every plant that grows in the house under artificial conditions will feel that it is in the heart of nature, in the most natural and right place for it.</p> <p>With us, quality comes first - so you will find only quality products that have undergone thorough quality control and have been tried by us.</p>	
Potential Partners	Wholesalers and retail customers
Target Countries	Europe

Company Name	<a href="#">Orbit FR Engineering Ltd.</a> (46962)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.mvg-world.com/en/orbitfr">www.mvg-world.com/en/orbitfr</a>
Year of Establishment	1996
No. of Employees	20

Offer No.	124017
Summary of offer	Systems for Testing Antennas in Various Segments, including the Aviation, Automotive, Industrial Industries, Security and Cellular
<p><u>Description of Offer</u></p> <p>Our company is a subsidiary of the global MVG company based in France and operating in the field of Imaging of electromagnetic waves and testing of wireless networks and antennas.</p> <p>The Group has four companies, with our company, a leading and long-standing company in its own right.</p> <p>The company is responsible for the development of systems for testing antennas in various segments, including the aviation, automotive, industrial industries, security and cellular.</p> <p>The company builds the laboratories for testing the antennas, and also develops equipment for manufacturers in the various segments on to help them produce good products that are better suited to their needs.</p> <p>In addition, in the company's laboratories are carried out tests of the various products as part of quality tests (QA).</p> <p>The company performs Turnkey projects for its customers and accompanies them throughout all stages of the process, from start to finish, from purchasing the systems, planning the projects, managing them, providing service and support and more.</p> <p>Advantages and uniqueness:</p> <ul style="list-style-type: none"> <li>• Advanced and unique technologies - the company has high d &amp; r capabilities, which allow it to develop systems one of the most advanced in the world.</li> <li>• Providing complete key turn solutions - the company accompanies the customers throughout all stages of the testing process systems and component manufacturing, as well as providing complementary services through the other subsidiaries in the group, so there is no need to contact outside contractor companies.</li> </ul> <p>The company works with leading companies in the following segments:</p> <ol style="list-style-type: none"> <li>1. The automotive industry - in front of leading companies such as Renault, Volkswagen, Toyota, Opel and more.</li> <li>2. Defense Industries - Some of its customers in Israel are Dodge Elbit, Rafael, IAI, Elta Systems and more.</li> <li>3. Aviation industry - creation of systems for testing antennas for radars, satellites and more. Orbit built laboratories To Airbus.</li> <li>4. The cellular industry - with an emphasis on 5G technology. The company works with Ericsson Dodge.</li> </ol>	

Potential Partners	Defense and Satellite industries.
Target Countries	Russia, Ukraine.

## IMPORT

Company Name	<a href="#">Plasson Marketing and Distribution Ltd.</a> (72420)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.madgal.co.il">www.madgal.co.il</a> <a href="http://www.plassondesign.co.il">www.plassondesign.co.il</a>
Year of Establishment	1980
No. of Employees	100
Offer No.	123738
Summary of offer	<i>Sanitary Ware: Taps, Kitchen Sinks, WC Pans, WC Seats, Shower Accessories</i>
<u>Description of Offer</u>  <p>The company's main business is flow solutions and sanitary ware products for home and public places.</p> <p>Under our sanitary ware division, we have our own brands which have been well- known on the Israeli market for over ten years. Our products meet all the Israeli standards and regulations.</p> <p>Among our products:</p> <ul style="list-style-type: none"> <li>• WC pans</li> <li>• Kitchen sinks</li> <li>• Shower sinks</li> <li>• Shower cabinets</li> <li>• Taps</li> <li>• Shower accessories</li> <li>• Shower drains</li> <li>• Waste disposal units</li> <li>• and more</li> </ul>	

Potential Partners	Manufacturers of taps, sinks and WC.
Target Countries	India, Turkey, East Europe, Thailand.

Company Name	<a href="#">Medipaz Medical Supplies Ltd.</a> (29184)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.medipaz.co.il">www.medipaz.co.il</a>
Year of Establishment	1999
No. of Employees	8
Offer No.	123744
Summary of offer	<i>Gynecology Fertility Labor Room</i>
<u>Description of Offer</u>  We are a medical supplies company in Israel, distributing medical products, specializing in the gynecology/fertility/labor room and more, throughout Israel.  We deal with medical disposable and reusable products.  I am interested in finding new products to import and distribute in Israel.	
Potential Partners	Exporters of Gynecology medical products
Target Countries	Worldwide

Company Name	<a href="#">Avidor Medical Dental Equipment Ltd.</a> (15581)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.avidor.co.il">www.avidor.co.il</a>
Year of Establishment	1977

No. of Employees	20
<i>Offer No.</i>	124019
Summary of offer	Dental Equipment and Peripheral Equipment
<u>Description of Offer</u>  We are importers of dental equipment, including dental units, X-rays, CBCT devices, hand pieces, suctions, compressors and others.  We represent some of the biggest names in the field including A-dec, Planmeca, Durr Dental, NSK, ACTEON, I.C-Lercher and EKOM air.	
Potential Partners	Dental equipment manufacturers.
Target Countries	Worldwide.

Company Name	<a href="#">Gutgold Gideon Ltd.</a> (13664)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Year of Establishment	1935
No. of Employees	5
<i>Offer No.</i>	124020
Summary of offer	Prune Juice, Cranberry Nectar, Apple Sauce
<u>Description of Offer</u>  The company is a family business since 1935, importing a wide range of food products such as: canned fish products, cereal products, fruit drinks, canned fruits and vegetables, etc.  The company is interested to import the following products: <ol style="list-style-type: none"> <li>1. Prune juice</li> <li>2. Cranberry nectar</li> <li>3. Apple sauce</li> </ol>	
Potential Partners	Manufacturers and Exporters.
Target Countries	USA

## SERVICES

Company Name	<a href="#">Prosolv Technologies Ltd.</a> (74314)
Contact Person	Initial contact to be made via the Federation of Israeli Chambers of Commerce: International Relations Division Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>
Website	<a href="http://www.prosolv-tech.com">www.prosolv-tech.com</a>
Year of Establishment	2018
No. of Employees	12
<i>Offer No.</i>	<i>124021</i>
Summary of offer	Guidance Regulation, Food Consulting, Optimization, Marketing Strategy Advice, Product Development, Packaging improvements. Production Planning, Import Guidance and Business Licensing
<p><u>Description of Offer</u></p> <p>The company develops new food products – from conception to shelf with nutritional-scientific support for product development.</p> <ul style="list-style-type: none"> <li>• Improvement and upgrading of existing food products</li> <li>• Assimilation of regulatory changes and updates</li> <li>• Drafting and writing marketing and communications strategy – the “Story of the Product”</li> <li>• Planning and establishment of production lines in plants</li> <li>• Preparing export enterprises</li> <li>• Packaging systems and technologies experts</li> <li>• Know-how and purchasing experience of raw materials worldwide</li> <li>• Preparation for accreditation for Q.A. International Standards Certification (ISO, HACCP, BRC, GMP, etc.)</li> <li>• Preparation of factories for export including regulatory requirements.</li> </ul>	
Potential Partners	Start-up companies and entrepreneurs, Traditional food companies looking for innovation, Restaurants and Catering, Companies that produce raw materials.
Target Countries	Ethiopia, Spain, Georgia, Greece, Singapore.